

# MLS Area MA

# Residential Statistics



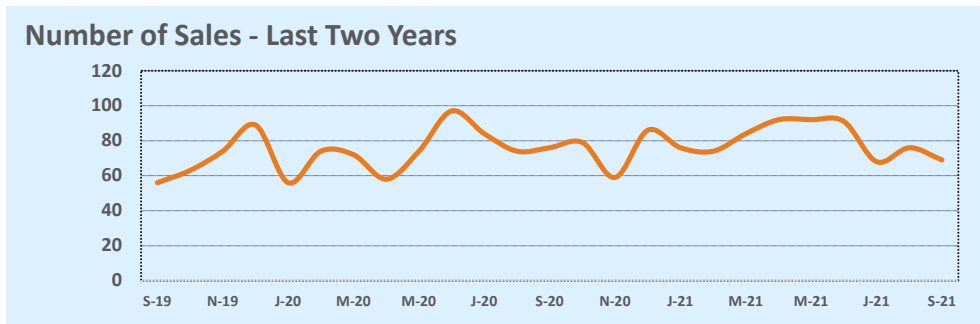
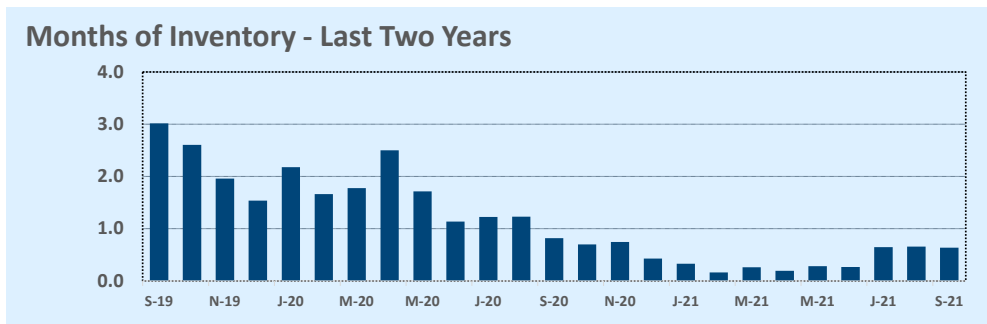
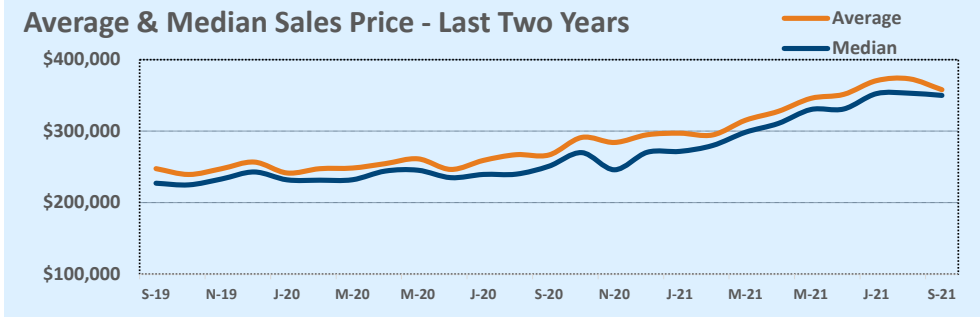
# September 2021

| Listings            | This Month   |              |              | Year-to-Date  |               |              |
|---------------------|--------------|--------------|--------------|---------------|---------------|--------------|
|                     | Sep 2021     | Sep 2020     | Change       | 2021          | 2020          | Change       |
| Single Family Sales | 69           | 76           | -9.2%        | 721           | 664           | +8.6%        |
| Condo/TH Sales      | --           | --           | --           | 1             | 1             | --           |
| <b>Total Sales</b>  | <b>69</b>    | <b>76</b>    | <b>-9.2%</b> | <b>722</b>    | <b>665</b>    | <b>+8.6%</b> |
| New Homes Only      | 2            | 26           | -92.3%       | 34            | 179           | -81.0%       |
| Resale Only         | 67           | 50           | +34.0%       | 688           | 486           | +41.6%       |
| Sales Volume        | \$24,700,077 | \$20,271,008 | +21.8%       | \$243,099,209 | \$169,545,808 | +43.4%       |
| New Listings        | 72           | 58           | +24.1%       | 707           | 779           | -9.2%        |
| Pending             | 43           | 53           | -18.9%       | 78            | 692           | -88.7%       |
| Withdrawn           | 6            | --           | --           | 47            | 45            | +4.4%        |
| Expired             | 1            | 1            | --           | 7             | 73            | -90.4%       |
| Months of Inventory | 0.6          | 0.8          | -21.8%       | N/A           | N/A           | --           |

| Price Range          | This Month |           |          | Year-to-Date |            |           |
|----------------------|------------|-----------|----------|--------------|------------|-----------|
|                      | New        | Sales     | DOM      | New          | Sales      | DOM       |
| \$149,999 or under   | --         | --        | --       | --           | 2          | 92        |
| \$150,000- \$199,999 | --         | --        | --       | 2            | 4          | 52        |
| \$200,000- \$249,999 | --         | 3         | 20       | 48           | 74         | 10        |
| \$250,000- \$299,999 | 5          | 3         | 7        | 192          | 159        | 10        |
| \$300,000- \$349,999 | 19         | 27        | 12       | 173          | 215        | 11        |
| \$350,000- \$399,999 | 22         | 20        | 4        | 142          | 142        | 8         |
| \$400,000- \$449,999 | 15         | 11        | 8        | 67           | 63         | 14        |
| \$450,000- \$499,999 | 5          | 3         | 12       | 23           | 33         | 17        |
| \$500,000- \$549,999 | 2          | --        | --       | 16           | 13         | 32        |
| \$550,000- \$599,999 | 1          | 2         | 3        | 13           | 9          | 41        |
| \$600,000- \$699,999 | 1          | --        | --       | 16           | 5          | 31        |
| \$700,000- \$799,999 | 2          | --        | --       | 6            | 2          | 10        |
| \$800,000- \$899,999 | --         | --        | --       | 5            | 1          | 29        |
| \$900,000- \$999,999 | --         | --        | --       | 1            | --         | --        |
| \$1M - \$1.99M       | --         | --        | --       | 2            | --         | --        |
| \$2M - \$2.99M       | --         | --        | --       | 1            | --         | --        |
| \$3M+                | --         | --        | --       | --           | --         | --        |
| <b>Totals</b>        | <b>72</b>  | <b>69</b> | <b>9</b> | <b>707</b>   | <b>722</b> | <b>12</b> |

| Average              | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Sep 2021   | Sep 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$348,640  | \$266,224 | +31.0% | \$320,372    | \$256,443 | +24.9% |
| List Price/SqFt      | \$193      | \$144     | +34.0% | \$174        | \$140     | +23.9% |
| Sold Price           | \$357,972  | \$266,724 | +34.2% | \$336,703    | \$254,956 | +32.1% |
| Sold Price/SqFt      | \$199      | \$145     | +37.4% | \$183        | \$139     | +31.2% |
| Sold Price / Orig LP | 102.8%     | 100.3%    | +2.5%  | 106.3%       | 99.0%     | +7.3%  |
| Days on Market       | 9          | 41        | -78.3% | 12           | 41        | -71.0% |

| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Sep 2021   | Sep 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$337,000  | \$249,950 | +34.8% | \$300,000    | \$238,990 | +25.5% |
| List Price/SqFt      | \$189      | \$144     | +30.9% | \$169        | \$139     | +21.5% |
| Sold Price           | \$350,000  | \$251,007 | +39.4% | \$321,000    | \$237,726 | +35.0% |
| Sold Price/SqFt      | \$198      | \$145     | +36.8% | \$177        | \$139     | +27.6% |
| Sold Price / Orig LP | 102.0%     | 100.0%    | +2.0%  | 103.0%       | 100.0%    | +3.0%  |
| Days on Market       | 5          | 11        | -52.4% | 5            | 18        | -72.2% |



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